

THE TOOLS YOU WANT. THE TRAINING YOU NEED.



RESIDENTIAL FUTURE LEADERS PROGRAM

Prepare for the Latest Leadership Challenges

SOCIAL, ECONOMIC, POLITICAL, AND TODAY'S HYBRID WORK ENVIRONMENT

Enhance your leadership skills through MBA Education's Residential Future Leaders Program, the only nationally recognized program for executive leadership development in our industry. You will have the opportunity to grow and learn from our expert staff and your team members as you complete this prestigious program. Open enrollment begins September 11, 2023. All applications are due by January 12, 2024.

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MBA.ORG/FUTURELEADERS

MBA[®]
EDUCATION

Participants enhance their skills through three hands-on sessions geared toward customized assessment of leadership skills, business analysis, and problem solving culminating in a group project presentation. This program seeks to enhance executive skills and provides a unique opportunity for participants to develop relationships that last an entire career.

**SPRING SESSION:
LEADERSHIP DEVELOPMENT AND
THE FEDERAL LEGISLATIVE PROCESS**

March 18–20, 2024 in Washington, DC

Held in conjunction with MBA's National Advocacy Conference:

- Gain a greater understanding of the five practices of admired leaders.
- Participate in MBA's National Advocacy Conference and learn about the federal legislative and regulatory processes and the important issues facing the real estate finance industry.
- Receive an introduction to lobbying and gain an understanding of its importance to the legislative process.
- Join other MBA members and meet with elected representatives in Congress during the National Advocacy Conference's annual lobby day.

**SUMMER SESSION:
LEADERSHIP PRACTICES
AND BUSINESS ACUMEN**

June 4–7, 2024 in Washington, DC

- Hear presentations from MBA experts in economics, advocacy, and regulatory compliance on the latest developments and trends that impact your business.
- Network, share best practices, and brainstorm with other Future Leaders on key business challenges.
- Travel to the battlefields of Gettysburg to participate in the transformative journey led by the Lincoln Leadership Institute at Gettysburg.
- This session will include the importance of Affordable Housing and Minority Home Ownership in today's Real Estate Housing & Finance Industry.
- Explore ways leaders build a culture of inclusivity, and use the four stages of team development to gain a competitive advantage.
- Discuss the Cultural Competency Continuum
- Role Play and exercises that explore culturally competent behaviors.

**FALL SESSION:
PROJECT PRESENTATIONS
AND GRADUATION CEREMONY**

October 27, 2024 in Denver, CO

Held in conjunction with MBA's Annual Convention & Expo:

- During a special open session, class members present their projects to the selected judges.
- A winning project is selected based on pre-defined criteria and announced at the graduation ceremony.
- Graduates are recognized on stage in front of MBA and industry leaders.

ABOUT THE PROGRAM

The Future Leaders program incorporates cutting-edge tools to enhance your leadership development, including the acclaimed Leadership Practices Inventory 360. This proven, research-based evaluation tool from leadership experts Kouzes & Posner provides a comprehensive look at your performance that will form the basis of your personal leadership development plan.

In addition, the Future Leaders program includes a day at the innovative Lincoln Leadership Institute at Gettysburg, which focuses on leadership in a stressful and changing environment. Conducted at the site of the Gettysburg battlefield itself, the Institute offers a dramatic and inspiring look at how the lessons of history can guide leaders today.

The Future Leaders program provides networking and development opportunities that are priceless — but also makes available a number of valuable events and tools in one remarkable price:

- Kouzes & Posner LPI 360 Assessment
- Lincoln Leadership Institute at Gettysburg field trip
- MBA's Annual Convention & Expo
- Access to MBA proprietary research data studies and experts
- CMB Prep Course, enrollment, and exam fees waived

Since MBA's Future Leaders program has three sessions that are interrelated, and each is an integral component of the curriculum, participants should commit to attend each session. Class members also participate in conference calls and team meetings related to group projects.

TUITION

Before October 15: \$4,500

Regular, October 15–January 12: \$4,750

Fees do not include travel or lodging.

Tuition includes registration for MBA’s Annual Convention & Expo, MBA’s National Advocacy Conference, the LPI 360 tool, the Lincoln Leadership Institute and much more. The rich content, customized and selective approach to leadership development, access to top industry peers and unique networking experience make the Future Leaders Program a truly remarkable value.

Note: Tuition is due by February 9, 2024 and is not refundable after February 16, 2024.

Participants are selected based on professional and academic achievements and recommendations from their company presidents or chief executive officers (or the equivalent). Additional recommendations are encouraged.

HOW TO APPLY

Complete and return the application via email no later than January 12, 2024 to reserve seating for the Future Leaders program. For additional information, contact:

Mortgage Bankers Association

1919 M Street NW, 5th Floor

Washington, DC 20036

Phone: (800) 793-6222

Email: Shawn McGory, Sales Support and Program

Delivery Specialist: smcgory@mba.org

HELP OFF-SET PROGRAM COSTS!

WE HAVE A SCHOLARSHIP FOR THAT.

MBA’s Path to Diversity Scholarship allows recipients to receive up to \$2,000 in education funds. This education opportunity enables employees from diverse backgrounds to advance their professional growth and career development.

Learn more and apply at mba.org/pathtodiversity.

BACK BY POPULAR DEMAND OPTIONAL ADD-ON: EXECUTIVE COACHING

One-on-one coaching has tremendous value to emerging leaders as they take on increasing management responsibilities, which is why we’ve included it as part of the 2024 Future Leaders Program. The focus of each coaching process is tailored to the specific business goals and development needs of the individual, and includes six total one-on-one coaching sessions conducted over a six month period:

- Myers Briggs Type Indicator (MBTI)
- One in-person group coaching session
- Two calls with the participant and their manager
- Three calls with participant only
- Written development action plan to track strategies and goals

WHO SHOULD APPLY

Applicants who are:

- Real estate finance professionals with at least four to six years of experience.
- Full-time employees of Regular MBA member firms or employees.
- Individuals who have demonstrated a commitment to a career in real estate finance through professional excellence and achievement.

YOUR FUTURE LEADERS INSTRUCTORS AND SPEAKERS



Bronwyn Morrissey, CMB
CEO and Founder
Insight Global Coaching



Robert D. Broeksmit, CMB
President and
Chief Executive Officer
MBA



David Upbin
Vice President, Education
Operations & Programming,
and MBA Strategy
MBA



Peter J. Grace
Senior Vice President
Strategy & Member Services
MBA



Amber Lawrence
Associate Vice President,
Diversity, Equity, and Inclusion
MBA



Marina B. Walsh, CMB
Vice President of
Industry Analysis
MBA



Shawn McGory
Sales Support and Program
Delivery Specialist, Education
MBA

MBA's Residential Future Leaders Program 2024 Application

Please complete and return this form in its entirety. Please include all additional information on a separate sheet of paper. The application deadline for the Class of 2024 is January 12, 2024. Participants will be notified of their selection by January 26, 2024.

Tuition for MBA's Residential Future Leaders Program is \$4,500 before October 15 and \$4,750 thereafter. Participants are also responsible for travel and accommodations related to each session. (Note: Tuition is non-refundable after February 16, 2024.)

Section I. Personal Information

FIRST NAME	MI	LAST NAME	
TITLE			
COMPANY			MEMBER #
COMPANY ADDRESS		CITY	STATE ZIP
PHONE		FAX	
EMAIL			
HOME ADDRESS		CITY	STATE ZIP

Section II. Demographic Information (Optional)

_____ Age _____ Gender _____ Pronouns _____ Race _____ Sexual Orientation

Section III. Work Experience

Please attach a copy of your resume inclusive of your current position description, education, honors, etc.

_____ Years of full time real estate finance experience _____ Years with current employer

Section IV. Questions

On a separate sheet of paper, please answer the following questions (please limit your response to no more than 200 words per question).

1. Please describe why you want to be part of MBA's Future Leaders Program.
2. What do you feel is your greatest professional accomplishment?
3. Please describe an accomplishment, accolade or achievement in any extracurricular activity of which you are most proud of (e.g., community activity, state and local MBA, etc.).

Section V. President/CEO Recommendation

Please include a letter from your company President/CEO or the equivalent outlining why the applicant deserves a position in MBA's Future Leaders Program. Additional recommendations are encouraged.

Section VI. Executive Coaching

Would you like to add-on this professional development program?

Tuition is \$4,500 at the time of application or \$5,000 after application deadline.

Yes No

Please include completed application package to (with a photo if available):

ATTN: Future Leaders
Mortgage Bankers Association
1919 M Street NW, 5th Floor, Washington, DC 20036
(800) 793-6222
smcgory@mba.org

FOR OFFICE USE ONLY

Processed by _____ Date _____

